

Message Text

UNCLASSIFIED

PAGE 01 JOHANN 01359 171342Z

53

ACTION EB-07

INFO OCT-01 AF-10 ISO-00 RSC-01 /019 W

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R 171230Z DEC 74

FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 3645

USDOC

INFO AMEMBASSY PRETORIA

AMCONSUL CAPE TOWN

AMCONSUL DURBAN

UNCLAS JOHANNESBURG 1359

E.O. 11652: N/A

TAGS: BEXP, SF

SUBJECT: MAJOR PROJECT: CONTAINERIZATION IN SOUTH AFRICA

REF: JOHANNESBURG 1344

1. MR. R.A. BARNES, MANAGING DIRECTOR OF DORMAN LONG VANDERBIJL CORP. LTD., HAS DEPARTED ON A SHORT BUSINESS TRIP TO THE U.S. ACCORDING TO MR. WHEELHOUSE, ANOTHER DIRECTOR OF THE FIRM, BARNES HAS DECIDED NOT RPT NOT TO CONTACT MR. GRIFFIN, OF PULLMAN INC'S WASHINGTON OFFICE WHILE IN THE U.S. , BECAUSE HIS FIRM IS WELL ALONG IN DISCUSSIONS OF AN ARRANGEMENT WITH TRAILMOBILE OF FRANC

E,

A SUBSIDIARY OF PULLMAN INC. THE SOUTH AFRICAN FIRM DOES NOT WANT TO GET WIRES CROSSED BETWEEN THE FRENCH SUBSIDIARY AND THE U.S. PARENT COMPANY, AND THEREFORE LEAVES IT UP TO PULLMAN INC. TO DECIDE WHETHER TO CONTACT THE SOUTH AFRICAN COMPANY DIRECTLY.

2. OUR RECOMMENDATION THAT PULLMAN INC'S WASHINGTON OFFICE CONTACT RENNIES PROJECTS (PTY) LTD. REMAINS VALID.
GUTHRIE

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Message Attributes

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Disposition Reason:
Disposition Remarks:
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